



Bridging Finance

Product Guide

April 2024



# The West One Way

Our extensive range of bridging and development finance has been developed to provide finance for a wide range of borrower needs. As a leading bridging finance provider since 2007, the West One team have an industry reputation for providing a personalised approach to lending resulting in an extensive portfolio of bridging loans.

Bridging loans are short term finance, normally lasting up to 12 months and are a great solution for borrowers who need finance temporarily and quickly. They are ideal for refinancing, auction purchases, property refurbishment and acquiring land or semicommercial/commercial assets.

Our loans are available as first or second charge and have no early repayment charges.



Integrated product portfolio - consistency throughout the property finance lifecycle



A unique approach to credit risk



A personal approach - treating every customer and case individually



Advanced technology





# Why West One

We offer a personalised approach to lending and can work with the speed and flexibility required when the timing is critical.

#### Reasons to use West One Bridging

- Legal undertakings requested by exception only.
- A highly experienced, dedicated underwriter is assigned to each case.
- Offer both regulated and non regulated loans as either 1st or 2nd charges.
- Loans secured against all property types (residential, semi-commercial, commercial) across England, Wales and mainland Scotland.
- Max LTV up to 75%.
- Loans up to £20m (higher can be considered upon referral).
- No early repayment charges.
- Complex offshore structures considered.
- Minimum term 1 month.



## Bridging Finance

#### Residential

Regulated Non Regulated

Commercial / Semi-Commercial

Land



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# Residential



Our residential bridging range is designed for purchases, refurbishments, or refinances of residential properties.

### **Residential Bridging**

#### Regulated Principle Primary Residence

Purpose - secured against a borrower's main residence.

Features		Criteria
Max LTV	1st charge - 70% 2nd charge - 65%	Residential properties only.
Fixed Interest rate	from 0.85% - 1st charge	Evidenced, robust exit strategy.
	from 0.95% - 2nd charge	Client's / immediate family's primary place of residence.
Charge type	1st / 2nd	Minimum age is 18. No maximum age limit.
Min Ioan size	£75,000	
Location	England, Scotland, Wales	Scotland - mainland only.
		Minimum term 1 month.
Max Term	12 months	Retained interest only.
Interest type	Retained	

#### Non Regulated

Purpose - secured against a residential investment property.

Features		Criteria
Max LTV	1st charge - 75% 2nd charge - 65%	Residential properties only.
Fixed Interest rate	from 0.85% - 1st charge	Evidenced, robust exit strategy.
	from 0.95% - 2nd charge	Investment properties only. Must not be occupied by an immediate family
Charge type	1st / 2nd	member.
Min loan size	£75,000	Minimum age is 18. No maximum age limit.
Location	England, Scotland, Wales	Scotland - mainland only.
Max Term	24 months	Minimum term 1 month.
Interest type	Retained / Serviced	Retained / Serviced interest only.

Semi-Commercial / Commercial Bridging

> This product range provides short term finance for purchases and refinances of both commercial and semicommercial properties.

### Semi-Commercial / Commercial Bridging

#### Semi-Commercial

Purpose - secured against a property with at least 40% residential floor space.

Features		
Max LTV	1st charge - 70% 2nd charge - 65%	
Fixed Interest rate	from 0.90% - 1st charge from 1.05% - 2nd charge	
Charge type	1st / 2nd	
Min Ioan size	£75,000	
Location	England, Scotland, Wales	
Max Term	24 months	
Interest type	Retained / Serviced	

Criteria
Proof of funds / evidence of deposit required.
Minimum age is 18. No maximum age limit.
Minimum term is 1 month.
Scotland - mainland only.
Places of worship, schools, football clubs or operating care homes are generally not acceptable.
Vacant possession valuation used on all operating businesses.

#### Commercial

Purpose - secured against fully commercial property

Features		
Max LTV	1st charge - 70% 2nd charge - 65%	
Fixed Interest rate	from 1.00% - 1st charge from 1.10% - 2nd charge	
Charge type	1st / 2nd	
Min Ioan size	£75,000	
Location	England, Scotland, Wales	
Max Term	24 months	
Interest type	Retained / Serviced	

#### Criteria

Proof of funds / evidence of deposit required.

Minimum age is 18. No maximum age limit.

Minimum term is 1 month.

Scotland - mainland only.

Places of worship, schools, football clubs or operating care homes are generally not acceptable.

Vacant possession valuation used on all operating businesses.

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# Land

Flexible finance options for purchases and refinances of land both with and without planning permission.

### Land Bridging

Purpose - secured against land with or without planning permission

Features		
Max LTV	With planning - 50% Without planning - 50%	
Fixed Interest rate	from 1.10%	
Charge type	1st	
Min Ioan size	£75,000	
Location	England, Scotland, Wales	
Max Term	24 months	
Interest type	Retained or serviced	

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Criteria
Proof of funds / evidence of deposit required.
Minimum age is 18. No maximum age limit.
Minimum term is 1 month.
Where planning has been granted, relevant planning application reference must be provided.
Land without planing is on a referral basis.
Scotland - mainland only.
Serviced interest subject to affordability assessment.

#### Contact us for more information



#### Thomas Cantor Head of Bridging Finance

thomas.cantor@westoneloans.co.uk +44 (0)20 3928 1822



Michael Grant Regional Account Director -Central & North London, Herts, Beds & Bucks

michael.grant@westoneloans.co.uk +44 (0)7415 117 683



Matthew Watson Head of Sales, Buy-to-Let & Bridging - South - City & South West London, Berks, Surrey, Hampshire

matthew.watson@westoneloans.co.uk +44 (0)7584 165 082



Jez Quinn Head of Sales, Buy-to-Let & Bridging - North - Midlands

jez.quinn@westoneloans.co.uk +44 (0)7825 240598



Ashley Bailey Regional Account Manager -North & Scotland

ashley.bailey@westoneloans.co.uk +44 (0)333 1234 556



Kashif Moghul Regional Account Manager -East London, Sussex, Essex & Kent

kashif.moghul@westoneloans.co.uk +44 (0)333 1234 556

Email: sales@westoneloans.co.uk Phone: 0333 1234556

www.westoneloans.co.uk





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