

Buy-to-Let Product Guide

April 2024 Version 1.1





Lending for Individuals (includes CBTL and Let to Buy), Limited Companies and LLPs



Applications are not credit scored: each case assessed on its own merits



Standard through to Large Complex Portfolio lending



Fast Track remortgage available to Individuals and SPVs



Complex range designed for less straight forward transactions



No Minimum Income First Time Buyers and First Time Landlords (no experience required)



Maximum Age on application 80



Flexible Credit Eligibility Criteria



England and Wales

West One, The Edward Hyde Building, 38 Clarendon Road, Watford, WD17 1JW.

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Standard



						S	Standard - Limi	ted Edition - V	/1							
Designed for	r Standard tra	nsactions:							Does not inclu	de:						
Individual	lls (includes Firs	and maisonettes t		npanies (UK SP∖	(s)				 Const Expatis Holida 			 8 Foreign Nationals 8 HMO or MUFB 8 Above or next to Commercial 				
Loan Size	Max LTV		r Fx Non-Port r less propert			2 Yr Fx		5 Yr Fx Non-Portfolio (3 or less properties*) 5 Yr Fx						Fx		
	40%		4.76%	6.12%		4.78%	6.14%			5.19%	5.81%			5.24%	5.87%	
50k - £1.5m	55%	3.84%	4.83%	6.19%		4.85%	6.21%	4.25%	4.84%	5.23%	5.89%	4.26%	4.92%	5.33%	Not Availab	
	65%		4.96%	6.32%	4.09%	4.99%	6.33%	4.2070		5.36%		4.2070				
£50k - £1m 4.05% 5.17% 6.53%						5.19%	Not available		4.92%	5.45%	Not Avaialable		4.99%	Not A	Not Available	
75%						0.1070	Not available	Not available	1.0270	0.1070		Not available				
Arrange	ment Fee	7.00%	4.99%	2.50%	7.00%	4.99%	2.50%	9.99%	7.00%	4.99%	2.50%	9.99%	7.00%	4.99%	2.50%	
Early Repay	/ment Charge	2/1%	2/1%	2/1%	2/1%	2/1%	2/1%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	
Unlimited portfolio size but maximum 10 loans per borrower with maximum £3m borrowing No credit exceptions New build properties limited to max 75% LTV Non-Portfolio Landlords will be defined as those having 3 or less mortgaged BTLs collectively, including any pending application properties will be taken into account. No top slicing					ling applications. Therefo	ore where 2 applicants ar	applying together, the t	total number of their ind	ividual and joint mortgage	əd						
						rd - Core										
Designed for Standard transactions: D							Does	s not Include:								
	 Individuals (includes First Time Landlords) and Limited Companies (UK SPVs) Houses, leasehold flats and maisonettes to 75% LTV 							⊗ Expat ⊗ Holiday L ⊗ Foreign I				 HMO or MUB Above or next to commercial 				
Loan Size Max LTV Core - W1 (excludes new builds)				Core - W1 Core -			Core - V	/1	Core - W2		ore – W3** Loan £500,000					
			2 Yr Fx			5 Yr Ex		5 Yr Fy			2 Yr Dis	ас.	5 Yr Ex		5 Yr Ex	

Loan Size	MaxLIV						(excludes nev	v bullas)									indx 200	
			2 Yı	Fx			5 Yr Fx			5 Y	r Fx		2 Yr	Disc	5 Yı	r Fx	5 Y	r Fx
£50k - £2m*	55%	3.09%	4.44%	5.19%	6.49%	4.99%	5.39%	5.94%	4.49%	5.09%	5.49%	6.04%	7.15%	7.15%	5.99%	6.44%	7.04%	7.49%
(Gross)	65%	3.19%	4.54%	5.29%	6.59%	5.04%	5.44%	5.99%	4.54%	5.14%	5.54%	6.09%	7.25%	7.25%	6.09%	6.54%	7.0470	7.4970
	70%	5.1970	4.64%	5.34%	6.69%	5.14%	5.49%	6.04%	4.04 /0	5.24%	5.59%	6.14%	7.35%	7.35%	6.19%	6.64%		
£50k - £1.5m	75%	Not	4.0470	0.0470	0.0370	5.1470	0.4370	0.0470	Not	0.2470	0.0070	0.1470	1.0070	1.5570	0.1370	0.0470	Not av	ailable
	80%	available	Not av	ailable	6.99%	Not av	ailable	6.34%	available	Not av	vailable	6.44%	Not av	ailable	Not av	ailable		
Arrangemei	nt Fee	9.99%	7.00%	4.99%	2.50%	7.00%	4.99%	2.50%	9.99%	7.00%	4.99%	2.50%	4.00%	2.50%	4.99%	2.50%	4.99%	2.50%
Early Repayme	ent Charge	2/1%	2/1%	2/1%	2/1%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	0%	2/1%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%

Portfolios up to £7.5m considered (above £3m lending or 20 properties by referral)

Additional Information Large Block Exposure to 20 units with up to 100% exposure possible

• **W3 products maximum loan £500,000, all W3 cases by referral to broker support only. Maximum 3 loans per borrower / £1.5m maximum exposure

Specialist



						SI	pecialist - Li	mited Edition - V	V1						
signed for S	pecialist trans	actions:							Does not inclu	de:					
Ø MUFE		ncluding partial) mercial (please n	efer)						⊗ Consun ⊗ Expat ⊗ Holiday	ner Buy to Let Let			Foreign NationalsLarge HMO/MUFB		
₋oan Size	Max LTV		r Fx Non-Portf r less propert			2 Yr Fx			5 Yr Fx No (3 or less p	n-Portfolio properties*)		5 Yr Fx			
	40%		4.76%	6.12%		4.78%	6.14%			5.19%	5.84%			5.27%	5.87%
50k - £1.5m	55%	3.86%	4.83%	6.19%		4.85%	6.21%	4.25%	4.84%	5.27%	5.89%	4.26%	4.92%	5.33%	Not Availat
65% 4.96% 6.32% 4.09% 4.99% 6.35%								4.23%		5.36%		4.20%			
<u>50k - £1m</u> 4.07% 5.17% 6.53% 5.19%									4.92%	5,45% Not Available			4.99%	Not Ava	
£50k - £1m 4.07% 5.17% 6.53% 5.19%							6.55%	Not available	4.92%	5.45%		Not available	4.99%		
Arrangen	ment Fee	7.00%	4.99%	2.50%	7.00%	4.99%	2.50%	9.99%	7.00%	4.99%	2.50%	9.99%	7.00%	4.99%	2.50%
Early Repayr	ment Charge	2/1%	2/1%	2/1%	2/1%	2/1%	2/1%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2
Additional I	Information	 Individuals (include New build propertive No top slicing No credit exception *Non-Portfolio Landro properties will be 	es First Time Landlords) es limited to max 75% L ns dlords will be defined as	and Limited Companies TV those having 3 or less r	nortgaged BTLs collection		ng applications. The	efore where 2 applicants ar	e applying together, the	total number of their inc	lividual and joint mortgag	ed			
	•							Small HMO/MUFB							
esigned for Specialist transactions: HMO up to 6 beds MUFB up to 6 units (including partial) Consumer Buy to Let							 Dees not include: Expat Holiday Let Above comme 				gn Nationals e HMO / MUFB				
Loan Size Max LTV Core - W1 (excludes new builds)						C	ore - W1		Core - V	V1	Core - W2		re – W3** .oan £500,000		

Max LT\ an Size 2 Yr Fx 5 Yr Fx 2 Yr Disc 5 Yr Fx 5 yr Fx 3.14% 4.49% 5.24% 6.54% 5.99% 4.49% 5.54% 7.25% 6.29% 6.74% 4.99% 5.44% 5.09% 6.09% 7.25% 4.54% 5.29% 6.69% 5.04% 5.49% 6.04% 5.14% 5.59% 6.14% 7.35% 7.35% 6.39% 6.84% 3.19% 4.54% 4.64% 5.24% 7.45% 5.34% 6.74% 5.14% 5.54% 6.09% 5.64% 6.19% 7.45% 6.49% 6.94% Not available Not available 9.99% 7.00% 4.99% 2.50% 7.00% 4.99% 2.50% 9.99% 7.00% 4.99% 2.50% 4.00% 2.50% 4.99% 2.50% 2/1% 2/1% 5/5/4/3/2% 5/5/4/3/2% 5/5/4/3/2% 5/5/4/3/2% 5/5/4/3/2% 5/5/4/3/2% 2/1% 5/5/4/3/2% 5/5/4/3/2% 5/5/4/3/2% 5/5/4/3/2% 2/1% 2/1% 0%

Portfolios up to £7.5m considered (above £3m lending or 20 properties by referral)

**W3 products maximum loan £500,000, all W3 cases by referral to broker support only. Maximum 3 loans per borrower / £1.5m maximum exposure

5 Yr Fx

Not Available

7.49%

2.50%

7.04%

4.99%

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							Sp	ecialist - Ab	ove or next	to Commer	cial							
Designed f	or Specialist	transactions	:						Does not in	clude:								
Above		laisonettes up ommercial pre t							SExpat Holiday Foreign Large H	Nationals								
Loan Size	Max LTV		Core	- W1			n EPC A-C			Core	- W1		Core	- W1	Core	- W2		– W3** 1£500,000
			2 Y	r Fx			5 Yr Fx			5 Y	r Fx		2 Yr I	Disc	5 Y	r Fx	5 Y	r Fx
£50k - £2m*	55%	3.24%	4.59%	5.34%	6.64%	5.09%	5.54%	6.09%	4.59%	5.19%	5.64%	6.19%	7.25%	7.25%	6.29%	6.74%	7.04%	7.49%
(Gross)	65%	3.29%	4.64%	5.39%	6.79%	5.14%	5.59%	6.14%	4.64%	5.24%	5.69%	6.24%	7.35%	7.35%	6.39%	6.84%	7.04%	7.49%
£50k - £1.5m	70% 75%	Not available	4.74%	5.44%	6.84%	5.24%	5.64%	6.19%	Not available	5.34%	5.74%	6.29%	7.45%	7.45%	6.49%	6.94%	Not Av	vailable
															1			
Arrangeme	nt Fee	9.99%	7.00%	4.99%	2.50%	7.00%	4.99%	2.50%	9.99%	7.00%	4.99%	2.50%	4.00%	2.50%	4.99%	2.50%	4.99%	2.50%
	nt Fee ment Charge	9.99% 2/1%	7.00% 2/1%	4.99% 2/1%	2.50% 2/1%				9.99% 5/5/4/3/2%				4.00% 0%	2.50% 2/1%			4.99% 5/5/4/3/2%	

n Large Block Exposure to 20 units with up to 100% exposure possible

• **W3 products maximum Ioan £500,000, all W3 cases by referral to broker support only. Maximum 3 Ioans per borrower / £1.5m maximum exposure

Holiday Let - W1		Loan Size	Max LTV	2 Yr Fx		5 Yr Fx		2 Yr di	scount	
Designed for Complex transactions:	Does not include:		55%	5.39%	5.69%	6.04%	6.54%	7.30%	7.30%	
All forms of short-term letting permitted (including AirBnB)	😣 HMO	£50k -	65%	5.44%	5.74%	6.09%	6.59%	7.40%	7.40%	
		£750k	70%	5.44 /0	5.7470	0.0978	6.64%	7.50%	7 50%	
We lend on properties with no occupancy restrictions that have valuer confirmation demand exists on an AST basis.			75%	Not available	Not av	ailable	0.04 %	7.50%	7.50%	
Lending amount available is calculated based on AST rental value.		Arranger	nent Fee	4.99%	7.00%	4.99%	2.50%	4.00%	2.50%	
value.		Early Repayment Charg		2/1%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	0%	2/1%	
		Additional l	nformation	 Individuals (includes First Time Landlords) and Limited Companies (UK SPVs) Houses, leasehold flats and maisonettes to 75% LTV (new build max 75% LTV) Consumer Buy to Let MUFB Above or next to Commercial (please refer) 						

Complex

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First Time Bu	ıyer - W1	Loan Size	Max LTV		5 Yr Fx	
Designed for Complex	Does not include:		55%	5.49%	5.89%	6.34%
transactions:	😣 Expat	£50k -	65%	5.54%	5.94%	6.39%
Individuals (borrowers who do not own a property) and Limited Companies (UK SPVs)	S Foreign Nationals	£500k	70%	5.5470	6.040/	6 449/
Companies (UK SPVs)	Self employed		75%	Not available	6.24%	6.44%
Employed with minimum annual income of £25k		Arranger	nent Fee	7.00%	4.99%	2.50%
🤣 Minimum age 25 years		Early Repay	/ment Charge	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%
UK credit footprint required - Please refer prior to submission.		Additional I	nformation	 build max 75% Consumer Buy MUFB / HMO Holiday Let 	to Let o Commercial (please	X

Large HMO/MI	JFB - W1	Loan Size	Max LTV	2 Yr Fx		2 Yr di	2 Yr discount		
Designed for Complex	Does not include:			5.19%	5.54%	5.99%	6.39%	7.45%	7.45%
transactions:		£200k -	65%	5.24%	5.59%	6.04%	6.44%	7.55%	7.55%
👝 HMO from 7 - 10 beds (see full	⊗ n/a	£1.5m		5.24%	5.59%	0.04%	6.49%	7.65%	7.65%
criteria)			75%	Not available	Not available		0.4970	7.0370	7.0070
MUFB from to 7- 10 units (see full criteria)		Arrangement Fee		4.99%	7.00%	4.99%	2.50%	4.00%	2.50%
Please refer prior to submission.		Early Repay	ment Charge	2/1%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	0%	2/1%
		Additional	Information	Individuals (inc Please refer price		ords) and Limited Com	panies (UK SPVs)		

Complex

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Expat - W1		Loan Size	Max LTV	2 Yr Fx	5 Yr Fx 2 Yr discou					
Designed for Complex transactions:	Does not include:		55%	5.24%	5.64%	6.09%	6.49%	7.45%	7.45%	
OUK passport holders living outside of the UK	😣 First Time	£50k -		5.29%	5.69%	6.14%	6.54%	7.55%	7.55%	
Sexpat inside EEA	Landlords	£750k	70%	5.29%	5.09%			7 650/	7.650/	
Expat outside EEA - Please refer prior to			75%	Not available	Not available	6.19%	6.59%	7.65%	7.65%	
submission. Submission UK credit footprint required		Arranger		4.99%	7.00%	4.99%	2.50%	4.00%	2.50%	
-		Early Repay	ment Charge	2/1%	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%	0%	2/1%	
		Additional I	nformation	 Consumer Buy MUFB HMO Holiday Let 	nold flats and maisonet to Let to Commercial (please	, ,	ouild max 75% LTV)			

Foreign National - W1		Loan Size	Max LTV		5 Yr Fx	
Designed for Complex transactions:	Does not include:	£50k - £1m		6.39%	6.84%	7.24%
Limited Companies only (UK SPVs)	ጰ Individual	230K - 2 IIII	65%	6.44%	6.89%	7.29%
Non-UK passport holding UBOs without	borrowers	Arranger	nent Fee	7.00%	4.99%	2.50%
indefinite leave to remain in the UK Non-UK passport holding UBOs living	S First-time	Early Repayr	ment Charge	5/5/4/3/2%	5/5/4/3/2%	5/5/4/3/2%
 outside of the UK UBO(s) must have a UK credit footprint UBOs living in EEA countries acceptable UBOs living in non-EEA countries by referral (*Rate loading may apply) 	UBOs from or residing in FATF Grey/Blacklist countries	Additional I		MUFBHMOHoliday Let	nold flats and maisonel to Commercial (please	

Additional Information

April 2024



	Portfolios up to £10.5m considered (above £3m lending or 20 properties by referral)
Lending Limits	Large Block Exposure to 20 units with up to 100% exposure possible
Reversion Rate	Fixed Products revert to BBR (subject to floor of 0.25%) + 4.99%
Application Fee	£180 payable on application
Arrangement Fee	 See rate card for product Arrangement Fee. Arrangement Fee can be added above LTV subject to total loan not exceeding the plan maximum loan size. Rent DSCR must cover loan and added fees
Valuation and Legal Fee's	See Valuation and Legal Fee Guide Minimum property value £90,000
Standard Property Rental Calculation	 5 year fixed based on pay rate Variable or less than 5 year fixed based on the higher of stressed rate of 6.00% or pay rate Individual Basic Rate Taxpayers 125% Ltd Companies/LLPs 125% Higher and Additional Rate Taxpayers 140%
HMO and MUFB Rental Calculation	 5 year fixed based on pay rate Variable or less than 5 year fixed based on the higher of stressed rate of 6.00% or pay rate Individual Basic Rate Taxpayer 135% Ltd Companies/LLPs 135% Higher and Additional Rate Taxpayers 140%
Overpayment	10% overpayment permitted on a lump sum basis per annum
W1 Credit Eligbility	 Defaults = No defaults within the last 72 months CCJs = No CCJs within the last 72 months Missed mortgage / secured payments = None in the last 36 months Unsecured arrears = None in 6 months. Worst status 1 in 12 months (max 1 instance), 2 in 24 months Missed payments on public utilities and communication suppliers ignored, subject to satisfactory explanation Bankruptcy / IVA = None in the last 72 months
W2 Credit Eligibility	 Defaults = No unsatisfied defaults within the last 36 months CCJs = No unsatisfied CCJs within the last 36 months CCJs = No unsatisfied CCJs within the last 36 months Missed mortgage / secured payments = None in the last 24 months Unsecured arrears = Worst status 1 in 12 months, more than 1 instance permitted Missed payments on public utilities and communication suppliers ignored, subject to satisfactory explanation Bankruptcy / IVA = None in the last 72 months Bankruptcy / IVA = None in the last 72 months
Age	Minimum age is 21 and maximum age is 80 (up to 25-year term) at time of application
Income	No minimum income; earned income must be declared and sufficient to cover lifestyle
Term	• 5 - 25 years
Application Types by Referral	 Offshore, Complex Structures Trading Limited Companies (property business SIC code required) Top Slicing Deck access and high-rise flats (6 or more storeys) Long Term Corporate Lets & DSS/Student Tenants